

# We deliver it at its best.

The Next Generation of Cold Chain Logistics

—— Company Profile ——



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# Mission

## We deliver it at its best.

Since our founding, we at MTLIS have been moving forward as experts in chilled and frozen food transportation with high aspirations in our hearts.

To make sure that “we deliver it at its best” to the table of our customers, we make every effort possible in all distribution processes including preservation, transportation and cargo handling.

Moreover, we will contribute to food culture not just through our long-standing experience but also through investments in new technologies and CSR initiatives.

# Service

We deliver it at its best.

01

The largest food distribution infrastructure in the Tokyo area



02

50 years' worth of experience in the chilled & frozen food industry



03

The freshness preservation device that decreases food loss  
“Next Generation Cold Chain”



04

Realizing a low cost operation  
Our problem-solving capabilities



05

To overseas destinations with spectacular economic growth  
We provide a one-stop development



# Philosophy

We deliver it at its best.

## 1. Customer Happiness

We listen to the diverse needs of our customers and bring peace of mind and excitement to each product with sincerity.

## 2. Employee Happiness

We will work hard and grow in order to contribute to our customers, and as a result, pursue happiness both materially and spiritually.

## 3. Social Happiness

We contribute to the creation of a society full of smiles by building logistics lifelines with our abundant creativity and flexibility.



The mountain on the left represents the management philosophy of "happiness of society," the small mountain on the right is "happiness of customers," and the darkest blue overlaps with "happiness of employees," meaning that "happiness of employees" will not exist unless these overlaps are combined.

And in the "happiness of employees," the "Action Guidelines" mentioned earlier, Mission, Team, Law, and Speed are included, and by firmly adhering to them, this also becomes the "Action Guidelines" equal to "happiness of employees. Mission is the first word in the Action Guidelines, and it is our raison d'etre (reason for existence) and what we must fulfill. And the ● in the upper right corner represents the future, meaning that we will make great strides toward the future.

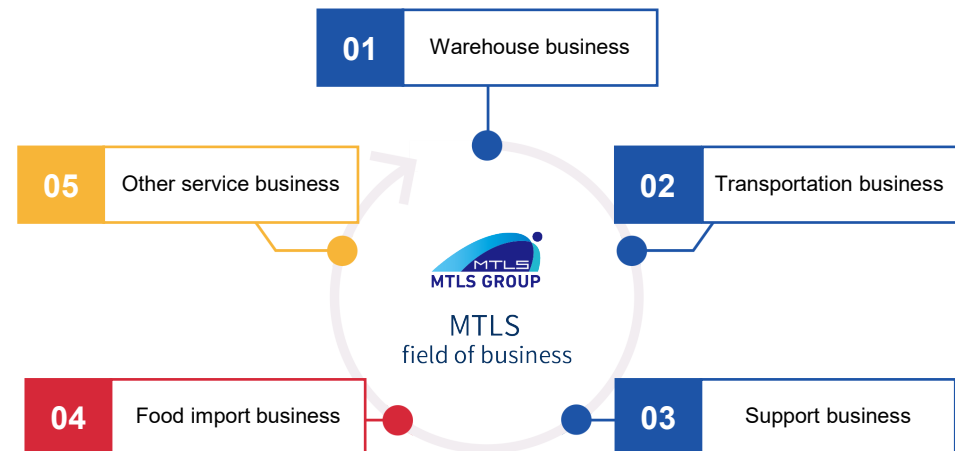
# Company Overview

Revolutionizing food logistics with cutting-edge technology and sustainability.

Trade Name	Minaminihon Total Logistics Service Co.,Ltd.
Main Office Address	0F Dai-12 Minaminihon Bldg., 4-4-11 Nakano, Nakano-ku, 164-0001 Tokyo, Japan
Contact	TEL:+81-3-3388-6998 / FAX:+81-3-3389-8450
Main Office Address	166-3 Shimosasame, Toda City, 335-0037 Saitama City, Japan
Main Office Contact	TEL:+81-48-443-1111 / FAX:+81-48-443-1112
Established	June 6th, 1975
Capital	JPY 74M (Minaminihon Group Total: JPY 380.52M)
Employees	Group Total: Over 3,000 (as of March 2023)
Sales	Logistics only JPY 41.8B (as of a March 2024)
Correspondent financial institution	Mizuho Bank, Mitsui Sumitomo Bank, etc.
Operational Vehicles	Owned vehicles (group total): over 900, Cooperating companies: over 1200

## Business Description

- Convenience Store Center Management
- Supermarket center management
- Wholesale Center Management
- Restaurant Chain Center Management
- Nationwide Small-scale Joint Delivery System Business
- Warehouse and Storage Business
- Food Import Business
- Cargo Transport Handling Business
- Property Insurance Agency Business
- Automobile Maintenance Business



# Office Introduction

Total

53

Locations

Ibaraki Area

6 Locations

Tochigi Area

3 Locations

Gunma Area

5 Locations

Tokyo Area

4 Locations

Saitama Area

15 Locations

Chiba Area

9 Locations

Kanagawa Area

2 Locations

Shizuoka Area

9 Locations

## Warehouse & Transportation business

### Japan



**Minaminihon Total Logistics Service Co.,Ltd.**

4 temperature zone comprehensive logistics



**Showa Freezing Co.,Ltd.**

Freezer storage, convenience business,  
manufacturer distribution



**Adec Logistics Co.,Ltd.**

Precision machinery distribution



**DENBADISS Co. Ltd.**

Freshness maintenance  
logistics (next generation cold chain)



**Wako Ryutsu Service Co., Ltd.**



**Tosei Ryutsu Service**



**New Tama Transport Co.,Ltd**



**Fuji Transport Co.,Ltd**

### Partner



**JFN Food Logi Co. Ltd.**

Nationwide low temperature  
joint delivery network

### World



**Satoyu Trading Pte. Ltd.**

**DENBA DISS KOREA Co., Ltd.**

**MTLS VIETNAM LIMITED COMPANY**

# Global Branding

MTLS Group will expand its technology throughout Asia and around the world by utilizing the “cold chain” know-how developed in Japan

In the future, the MTLS Group network will accelerate its global expansion, aiming to contribute to freshness distribution and food loss on a global standard.

- Contracting of logistics operations, Proposal of bases
- Proposal of optimal distribution flow
- Proposals for expansion of distribution areas through freshness retention technology
- Proposals for domestic and international distribution (sales) of perishable products
- Proposals for human resource shortages & training



- Providing appropriate cost management, Efficient logistics environment
- Providing quality distribution with minimal loss
- Expansion of trade area, reduction of food loss
- Provision of sales outlets & distribution channels
- Proposal of staffing & Personnel exchange

MTLS Group's  
"Global Branding"

## Case 1

### Alliance with Korean logistics company

DENBA DISS KOREA, a joint venture with Sunjin, a major South Korean logistics company, was established to expand freshness logistics. The joint venture aims to expand freshness logistics between Japan and Korea, as well as to other countries starting from Japan and Korea.

## Case 2

### Entry into fruit & vegetable wholesale business

Capital alliance with Satoyu, a fruit wholesaler based in Singapore. Based in Singapore, a hub of Asia, the company is involved in fresh food distribution to neighboring countries.

## Case 3

### Human Resource Development of Logistics Experts in Vietnam

Global Human Resource Development will bring innovation through cultural exchange and a full-scale commitment to diversity.



